The national Small Business Development Center (SBDC) program was legislated via the Small Business Act of 1976 as a program of the U.S. Small Business Administration. Leveraged federal funding involves cooperative agreements with institutions of higher education. State governments play a vital role as key partners to efficiently and effectively leverage resources which complement the State’s economic development efforts.

SBDCs provide small business owners and aspiring entrepreneurs with no-cost professional business advising and low-cost training on topics such as developing a business plan, accessing capital, finding new customers, compliance with regulations, exporting, cybersecurity, technology commercialization, and more.

The Texas SBDC Network is comprised of four lead offices strategically located at:
- Texas Tech University
- The University of Texas at San Antonio
- Dallas County Community College District
- University of Houston

Combined, they manage the 50+ field and specialty centers in urban and rural Texas. SBDCs provide hands-on guidance, which leads to greater prosperity via job creation, increased capital access, and other small business growth.

SBDC Pandemic Response: When COVID-19 stay-at-home orders were issued in March of 2020, Texas SBDCs immediately pivoted small business advising and training services for virtual delivery. To immediately respond to an unprecedented amount of inquiries and client activity, SBDCs launched call centers, held daily informational webinars, and mobilized specialized teams to assist Texas businesses access EIDL, PPP and other recovery capital, to reopen, address customer and employee safety, explore alternate delivery systems, and more.

In the year that followed, Texas SBDCs assisted nearly 54,000 entrepreneurs with targeted disaster recovery and resiliency, and facilitated placement at over $271M in disaster-related capital.
COVID-19 IMPACT
April 1, 2020 - March 31, 2021

ECONOMIC IMPACT RESULTS 2020

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
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<tbody>
<tr>
<td>Jobs Created</td>
<td>9,881</td>
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<tr>
<td>Jobs Retained</td>
<td>8,018</td>
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<tr>
<td>New Financing</td>
<td>Investments</td>
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<tr>
<td>New Tax Revenue Generated</td>
<td>$62,842,200</td>
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According to the 2020 findings of a national independent study by James J. Chrisman, PhD, “SBDC long-term consulting assistance is highly valuable from a public policy perspective because it returns tax revenues to state and federal governments, as well as value and capital to its clients that are greater than the direct cost of providing the service. For every $1.00 invested in Texas SBDCs, a return of $3.11 is generated.”

RECOVERY AND RESILIENCE STORIES

Texas Pie Company
KYLE, TEXAS
“Every business should have a partner like the SBDC.”

– Julie Albertson, Owner

Hartmann’s Inc.
ABILENE, TEXAS
“Even during a pandemic, the SBDC has been there helping us turn a strong, Texas-born company into a global player in the manufacturing industry.”

– Alan Hartmann, President
Return on Investment Equals Increased Jobs, Sales, Financing, and Tax Revenues

For every $1.00 invested in Texas SBDCs, a return of $3.11 is generated.

SALES GROWTH

EMPLOYMENT GROWTH

NEW TAXES GENERATED

COST PER JOB

$2,407
TExAS EMPLOYEE

2020 INDEPENDENT STUDY RESULTS: TEXAS SBDC CLIENTS*

Pink Pedi
DALLAS, TEXAS

“ I’m gonna take the panic out of pandemic and turn it into something positive!

– Lucy Dang, Owner/Partner

Americas Best Value Inn & Suites
WALLER COUNTY, TEXAS

“ My SBDC business advisor did not give up and found resources that helped secure my loan. And because of this, I did not give up.

– Nilay Rania, Franchise Owner
<table>
<thead>
<tr>
<th>Location</th>
<th>SBDC Name</th>
<th>Phone Number</th>
<th>Website</th>
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<tbody>
<tr>
<td>ABILENE</td>
<td>Texas Tech University</td>
<td>325.670.0300</td>
<td><a href="http://www.ttucsbdc.org">www.ttucsbdc.org</a></td>
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<tr>
<td>AMARILLO</td>
<td>West Texas A&amp;M University</td>
<td>806.651.5151</td>
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<td>LUBBOCK</td>
<td>Texas Tech University</td>
<td>806.745.1657</td>
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<tr>
<td>ODESSA</td>
<td>University of Texas-Permian Basin</td>
<td>432.552.2455</td>
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<tr>
<td>STEPHENVILLE</td>
<td>Tarleton State University</td>
<td>903.675.7403</td>
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<tr>
<td>WICHITA FALLS</td>
<td>Midwestern State University</td>
<td>940.397.4373</td>
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<tr>
<td>FTWORTH</td>
<td>Tarrant County College</td>
<td>817.515.6023</td>
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<tr>
<td>LONGVIEW</td>
<td>University of Texas at Tyler</td>
<td>903.757.5857</td>
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<tr>
<td>MOUNT PLEASANT</td>
<td>Northeast Texas College</td>
<td>903.434.8237</td>
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<tr>
<td>PARIS</td>
<td>Paris Junior College</td>
<td>903.782.0224</td>
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<tr>
<td>PLANO</td>
<td>Collin County Community College</td>
<td>972.985.3770</td>
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<tr>
<td>TYLERI</td>
<td>Tyler Junior College</td>
<td>903.510.2975</td>
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<tr>
<td>WACO</td>
<td>McLennan Community College</td>
<td>254.299.8141</td>
<td></td>
</tr>
</tbody>
</table>

**TEXAS SBDC DIRECTORY**

**FIELD OFFICES**

**TEXAS TECH UNIVERSITY**
- **NORTHWEST TEXAS**
  - Phone: 806.745.3973
  - Website: www.nwtsbdc.org

**THE UNIVERSITY OF TEXAS AT SAN ANTONIO**
- **SOUTH-WEST TEXAS BORDER**
  - Phone: 210.458.2450
  - Website: www.txsbdc.org

**TEXAS STATE UNIVERSITY**
- **AUSTIN**
  - Phone: 512.420.9379

**DEL MAR COLLEGE**
- **CORPUS CHRISTI**
  - Phone: 361.698.1021

**SRSU RIO GRANDE COLLEGE SBDC**
- **Eagle Pass**
  - Phone: 830.758.5023

**UT RIO GRANDE VALLEY SBDC**
- **EDINBURG**
  - Phone: 956.665.7535

**EL PASO COMMUNITY COLLEGE SBDC**
- **EL PASO**
  - Phone: 915.831.7743

**UT RIO GRANDE VALLEY SBDC**
- **EDINBURG**
  - Phone: 956.665.7535

**NAVARRO COLLEGE SBDC**
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  - Phone: 361.698.1021

**DALLAS COUNTY COMMUNITY COLLEGE DISTRICT**
- **DALLAS**
  - Phone: 214.860.5865

**GRAYSON COLLEGE SBDC**
- **DENISON**
  - Phone: 903.463.8787

**GALVESTON COUNTY SBDC**
- **HOUSTON**
  - Phone: 409.933.1414

**ANGELINA COLLEGE SBDC**
- **LUFKIN**
  - Phone: 936.633.5400

**Lamar University**
- **BRENNHAM**
  - Phone: 979.830.4137

**University of Houston**
- **BAYTOWN**
  - Phone: 281.425.6309

**THE UNIVERSITY OF TEXAS AT SAN ANTONIO**
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