



## BUILDING THE TEXAS ECONOMY ONE BUSINESS AT A TIME

▶ The national **Small Business Development Center** (SBDC) program was legislated via the Small Business Act of 1976 as a program of the U.S. Small Business Administration. Leveraged federal funding involves cooperative agreements with institutions of higher education. State Governments play a vital role as key partners to efficiently and effectively leverage resources which complement the State's economic development efforts.

SBDCs provide small business owners and aspiring entrepreneurs with no-cost professional business advising and at-cost training on topics such as developing a business plan, accessing capital, finding new customers, compliance with

regulations, exporting, cybersecurity, technology commercialization, and more.

The Texas SBDC Network is comprised of four Lead Offices strategically located at:

- Texas Tech University
- University of Texas at San Antonio
- Dallas County Community College District
- University of Houston

Combined, they manage the 50+ field Centers in urban and rural Texas. SBDCs provide hands-on guidance, which leads to greater prosperity via job creation, increased capital access and other small business growth.

# SMALL BUSINESS IMPACT

## SERVICE RESULTS

2018

Total Businesses Served	53,435
Trainings, Seminars & Courses	1,864
Training Participants	34,595
Consulting Cases	17,840

## ECONOMIC IMPACT RESULTS

2018

Jobs Created	18,338
Jobs Retained	17,563
New Financing   Investments	\$1 Billion
New Sales   Contracts   Exports	\$1.2 Billion
New Tax Revenue Generated	\$147 Million

According to the 2018 findings of a national independent study by James J. Chrisman, PhD, "SBDC long-term consulting assistance is highly valuable from a public policy perspective because it returns tax revenues to state and federal governments, as well as value and capital to its clients that are greater than the direct cost of providing the service. For every \$1.00 invested in Texas SBDCs, a return of \$7.32 is generated."

## ONE BUSINESS AT A TIME



### Woom Bikes USA

AUSTIN, TEXAS

“The SBDC has been an outstanding partner and resource. We couldn't have achieved our growth goals without the support and expertise from the SBDC.”



### Angelina's Restaurant

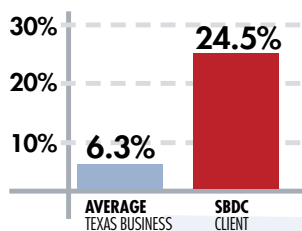
DALLAS, TEXAS

“The SBDC has worked with us every step of the way on the project for our new building, from financial projections to speaking with city officials and the lender.”

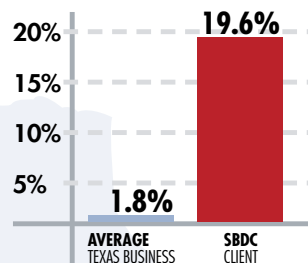
Return on Investment Equals Increased Jobs, Sales, Financing, and Tax Revenues

For every \$1.00 invested in Texas SBDCs, a return of \$7.32 is generated.

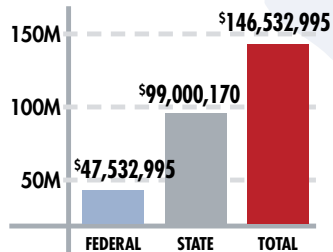
## SALES GROWTH



## EMPLOYMENT GROWTH



## NEW TAXES GENERATED



**COST PER JOB**  
**\$1,091.00**

2018 INDEPENDENT STUDY RESULTS: TEXAS SBDC CLIENTS\*



**Midwest Machine, LLC**  
LUBBOCK, TEXAS

“The SBDC helped us grow our business by providing seasoned advice throughout the life of our business and by constantly providing great networking opportunities.



**Veterans MFG**  
HOUSTON, TEXAS

“SBDC’s assistance and business services were critical in the early development stages of our company. The staff’s guidance helped us tackle many challenges by offering effective solutions.



**TEXAS TECH UNIVERSITY  
NORTHWEST TEXAS**  
806.745.3973  
www.nwtsbdc.org

## FIELD OFFICES

- ABILENE**  
Texas Tech University  
Texas Tech SBDC at Abilene  
325.670.0300
- AMARILLO**  
West Texas A&M University  
West Texas A&M University SBDC  
806.651.5151
- GRANBURY**  
Tarleton State University  
Tarleton State University SBDC  
817.573.7681
- LUBBOCK**  
Texas Tech University  
Texas Tech SBDC @ Lubbock  
806.745.1637
- ODESSA**  
University of Texas-Permian Basin  
University of Texas-Permian Basin SBDC  
432.552.2455
- WICHITA FALLS**  
Midwestern State University  
Midwestern State University SBDC  
940.397.4373



**UNIVERSITY OF TEXAS AT SAN ANTONIO  
SOUTH-WEST TEXAS BORDER**  
210.458.2450  
www.txsbdc.org

## FIELD OFFICES

- ALPINE**  
Sul Ross State University SBDC  
432.837.8694
- AUSTIN**  
Texas State University SBDC  
512.716.4800
- CORPUS CHRISTI**  
Del Mar College SBDC  
361.698.1021
- EAGLE PASS**  
SRSU Rio Grande College SBDC  
830.758.5023
- EDINBURG**  
UT Rio Grande Valley SBDC  
956.665.7535
- EL PASO**  
El Paso Community College SBDC  
915.831.7743
- LAREDO**  
Texas A&M International University SBDC  
956.326.2827
- SAN ANGELO**  
Angelo State University SBDC  
325.942.2098
- SAN ANTONIO**  
University of Texas at San Antonio  
SBDC  
210.458.2460
- VICTORIA**  
University of Houston-Victoria SBDC  
361.485.4485



**DALLAS COUNTY COMMUNITY COLLEGE DISTRICT  
NORTH TEXAS**  
214.860.5831  
www.ntsbdc.org

## FIELD OFFICES

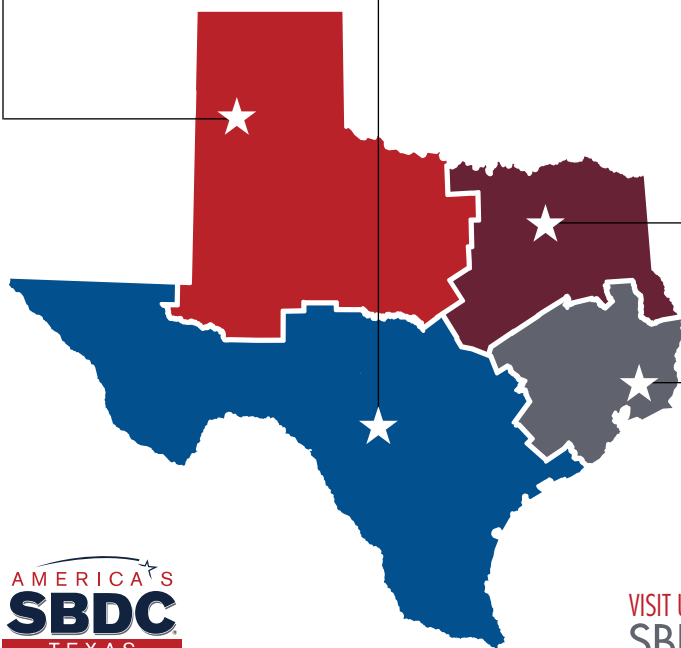
- ATHENS**  
Trinity Valley Community College  
Trinity Valley SBDC  
903.675.7403
- CORINTH**  
North Central Texas College  
North Central Texas SBDC  
940.498.6470
- CORSICANA**  
Navarro College  
Navarro SBDC  
903.872.8104
- DALLAS**  
Dallas County Community College District  
Dallas Metropolitan SBDC  
214.860.5865
- DENISON**  
Grayson College  
Grayson SBDC  
903.463.8787
- FORT WORTH**  
Tarrant County College  
Tarrant SBDC  
817.515.6023
- LONGVIEW**  
University of Texas at Tyler  
UT Tyler-Longview SBDC  
903.757.5857
- MOUNT PLEASANT**  
Northeast Texas College  
Northeast Texas SBDC  
903.434.8237
- PARIS**  
Paris Junior College  
Paris SBDC  
903.782.0224
- PLANO**  
Collin County Community College District  
Collin SBDC  
972.985.3770
- TYLER**  
Tyler Junior College  
Tyler SBDC  
903.510.2975
- WACO**  
McLennan Community College  
McLennan SBDC  
254.299.8141



**UNIVERSITY OF HOUSTON  
TEXAS GULF COAST**  
713.752.8444  
sbdc.uh.edu

## FIELD OFFICES

- BAY CITY**  
University of Houston  
Coastal Plains SBDC  
713.752.8426
- BAYTOWN**  
Lee College  
Lee College SBDC  
281.425.6309
- BEAUMONT**  
Lamar University  
Lamar University SBDC  
409.880.2367
- BRENHAM**  
Blinn College  
Blinn College SBDC  
979.830.4137
- BRYAN/COLLEGE STATION**  
University of Houston  
Brazos Valley SBDC  
979.260.5222
- DEER PARK**  
San Jacinto College  
San Jacinto College SBDC  
281.485.5214
- HOUSTON**  
University of Houston  
Houston SBDC  
713.752.8400
- HUNTSVILLE**  
Sam Houston State University  
Sam Houston State University SBDC  
936.294.3737
- LAKE JACKSON**  
Brazosport College  
Brazosport College SBDC  
979.230.3380
- LEAGUE CITY**  
University of Houston  
Galveston County SBDC  
409.933.1414
- LUFKIN**  
Angelina College  
Angelina College SBDC  
936.633.5400
- PORT ARTHUR**  
Lamar State College  
Lamar State College SBDC  
409.984.6531
- PRAIRIE VIEW**  
Prairie View A&M University  
Prairie View A&M University SBDC  
936.261.9242
- ROSENBERG**  
University of Houston  
Fort Bend County SBDC  
281.499.9787
- THE WOODLANDS**  
Lone Star College System  
Lone Star College SBDC  
832.813.6674



VISIT US ONLINE:  
**SBDCTEXAS.ORG**