

**BROWN'S BAR-B-Q, LLC.**



**BUILDING THE TEXAS ECONOMY  
 ONE BUSINESS AT A TIME**

Our commitment to building the Texas economy, **one business at a time**, is evident by the long-term advising assistance to **20,718 clients** and **training** of another **40,958** this year. The relationships we build throughout Texas and our support of these clients not only generates increased capital to their small businesses, but also creates significant tax revenue for both state and federal governments which is greater than the direct cost of providing the service. For every \$1.00 invested in the Texas SBDC Network, a return on investment (ROI) of **\$3.65 is generated.**

As Texas businesses' consistently embrace new challenges and opportunities, the Texas

SBDC Network will continue to serve as the **most effective** and efficient method to **champion small business** owners and fuel the growth of our local, regional, and statewide economy. Our collective efforts will not only preserve the entrepreneurial spirit but also ensure that Texas' economic foundation remains strong and continues to thrive in the future.

The **Texas SBDC Network** is comprised of four lead offices strategically located at:

- Texas Tech University
- The University of Texas at San Antonio
- Dallas College
- University of Houston

# SMALL BUSINESS IMPACT

## SERVICE RESULTS

|                              |        |
|------------------------------|--------|
| Total Businesses Served      | 61,676 |
| Training, Seminars & Courses | 2,303  |
| Training Participants        | 40,958 |
| Business Starts              | 1,480  |

## ECONOMIC IMPACT RESULTS

|                             |               |
|-----------------------------|---------------|
| Jobs Created                | 8,565         |
| Jobs Retained               | 24,652        |
| New Financing   Investments | \$421,595,085 |
| New Tax Revenue Generated*  | \$81,759,000  |
| Sales Generated by Client*  | \$703,250,000 |

### SBDC ASSISTANCE PRODUCES GREATER SUCCESS THAN THE AVERAGE BUSINESS



\*According to the 2024 finding of a national independent study by James J. Chrisman, PhD.

### FROM STYROFOAM COOLERS TO SMOKIN' SUCCESS



#### BROWNS BAR-B-Q, LLC

Midland, Texas

“We started our business back in 2003 and had no directions. The SBDC took my hand and helped us progress through our business journey.”

-Todd Brown, Owner



### HOMETOWN ROOTS REGIONAL GROWTH



#### First Response Urgent Care

Port Arthur, Texas

“I am grateful to the SBDC for helping this farm boy and Vietnamese boat refugee come home and become the hometown doctor I have dreamed of being since middle school.”

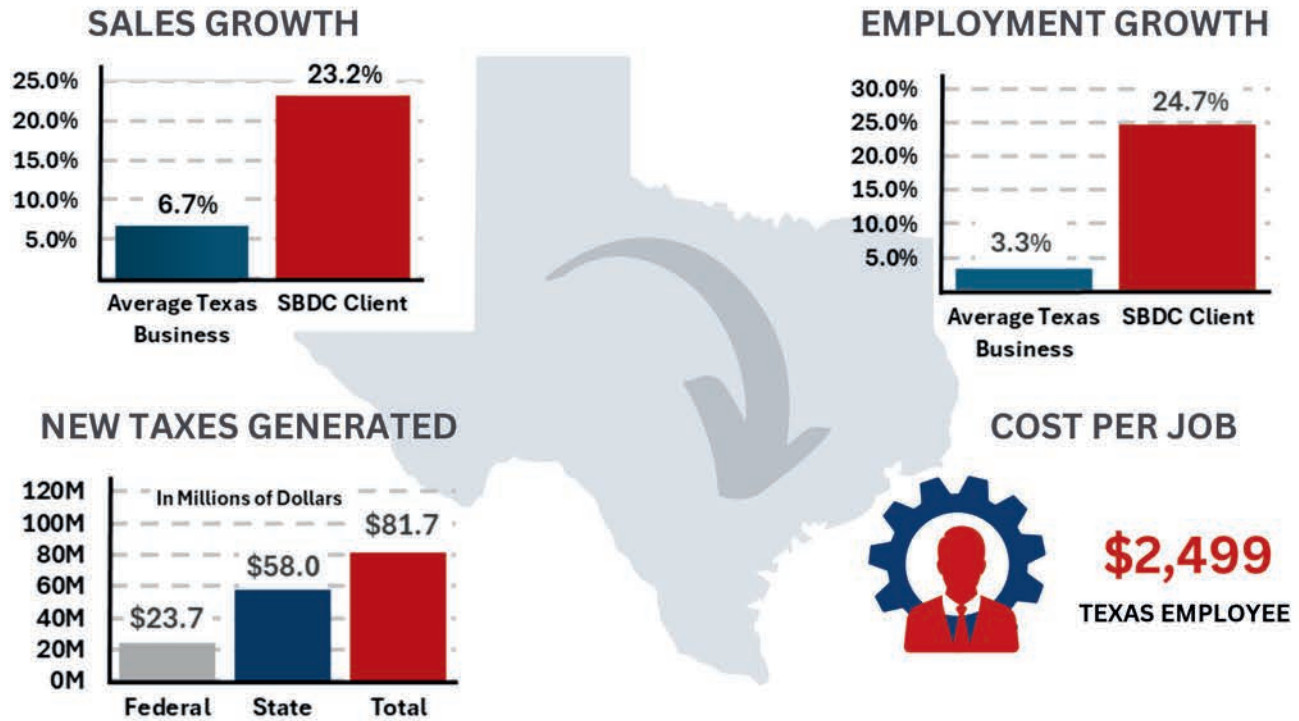
-Dr. Thi Nguyen, Owner



# SBDC CLIENT vs NON-SBDC CLIENT

Return on Investment Equals Increased Jobs, Sales, Financing and Tax Revenues

For every \$1.00 invested in Texas SBDCs, a return of \$3.65 is generated.



DATA SOURCE - 2024 INDEPENDENT STUDY RESULTS: TEXAS SBDC CLIENTS

## BEYOND THE PAINT A ROAD TO SUCESS



**JMCP Enterprise, LLC.**  
Arlington, Texas

“I’m still not where I want to be, but with continued sales growth and assistance from the SBDC, I see a healthy financial future for my company.”

**-Jovany M. Chavira, Owner**



## PRESERVING HERITAGE WATERS POINT RENEWED



**The Waters Point**  
Wimberley, Texas

“We have spent hundreds of hours together going over the business plans, funding, COVID crisis, refi, expansion, additional family buy-outs, and so on. The SBDC has been such a blessing and backbone to my business.”

**-Natalie Meeks, Owner**



# TEXAS SBDC DIRECTORY



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